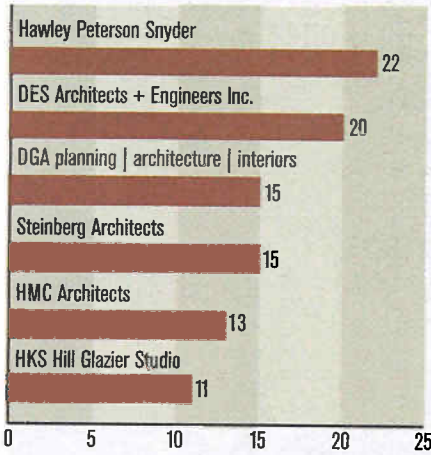


A CLOSER LOOK

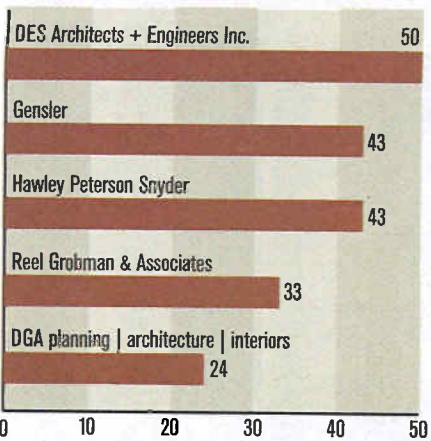
Design staff leaders

Hawley Peterson Snyder had the most architects on this year's list, with 22. The Mountain View-based firm also had the most architects in 2010. Redwood City-based DES Architects + Engineers Inc. leads the pack again in this year's list with a total of 50 design staff.

Most architects in the valley



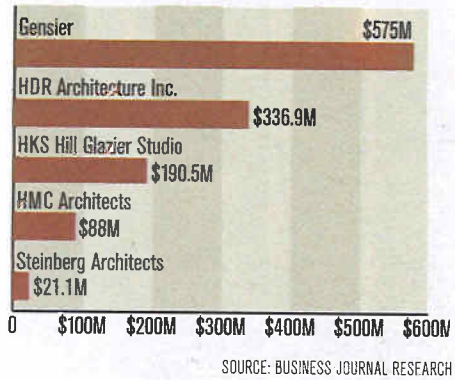
Most valley design professionals



Firmwide income leaders

Global design giant Gensler reported the most company-wide revenue by a close margin in 2010, with HDR Architecture Inc. bumping last year's No. 2 ranked HKS Hill Glazier Studio to the No. 3 spot on this year's list.

Firmwide income leaders



FYI

A couple of groups on last year's list did not submit on time for this year's list: Watry Design Inc., which ranked No. 8 and Fentress Architects, which ranked No. 13.

Architectural Firms

Ranked by most recently completed fiscal year revenue from Silicon Valley* operations

Rank 2010	Rank	Firm	Address	Phone, website	Local revenue / companywide / fiscal year end date	Architects / design staff / other staff	Notable projects	Top local executive(s)
1	1	Gensler	225 W. Santa Clara St., Suite 1100, San Jose 95113	408-885-8100, www.gensler.com	\$18.3 million \$575 million 3/31/11	7 43 2	Hewlett-Packard, Palo Alto Visa, FosterCity Intel, Santa Clara	Kevin Schaeffer Principal and managing director
2	4	DGA planning architecture interiors	550 Ellis St., Mountain View 94043	650-943-1660, www.dgaonline.com	\$15.5 million \$15.5 million 12/31/10	15 24 11	Gilead, FosterCity DigitalRealty Trust, Santa Clara Qualcomm, San Jose	Randall Dowler President and managing principal
3	2	DES Architects + Engineers Inc.	399 Bradford St., Redwood City 94063	650-364-6453, www.des-ae.com	\$14 million \$14 million 12/31/10	20 50 15	Rambus, Sunnyvale Varian Medical Systems, Palo Alto Kaiser Permanente, Redwood City	C. Thomas Gilman President and principal
4	3	AEDIS Architecture & Planning	1494 Hamilton Ave., San Jose 95125	408-264-2000, www.aedisgroup.com	\$11.3 million \$11.3 million 12/31/10	8 21 8	San Jose City College Multi Disciplinary-Arts Building, San Jose Silver Creek High School, San Jose	Thang Do President
5	6	BCA Architects	505 S. Market St., San Jose 95113	408-588-3800, www.bcaarchitects.com	\$9 million \$9 million 12/31/10	10 13 8	Christopher High School, Gilroy Canada College student union, Redwood City	Paul Bunton President
6	14	Steinberg Architects	60 Pierce Ave., San Jose 95110	408-295-5446, www.steinberg.us.com	\$8.2 million \$21.1 million 8/29/10	15 16 13	BRE downtown retail/residential mixed-use, Sunnyvale Veteran Affairs Administration, Mountain View	Robert Steinberg President
7	5	Hawley Peterson Snyder	444 Castro St., Suite 1000, Mountain View 94041	650-968-2944, www.hpsarch.com	\$7.2 million \$8.8 million 6/30/10	22 43 2	UC Santa Cruz Cowell Student Health Center, Santa Cruz Sunnyvale Medical Center, Sunnyvale	Alan Turner President
8	12	HMC Architects	1570 The Alameda, Suite 330, San Jose 95126	408-977-9160, www.hmcarchitects.com	\$6.8 million \$88 million 12/31/10	13 15 5	CSU Monterey Bay, Seaside McEnergy Convention Center, San Jose	Lee Safin Managing Principal
9	10	HKS Hill Glazier Studio	925 Alma St., Palo Alto 94301	650-617-0366, www.hksinc.com	\$6.3 million \$190.5 million 12/31/10	11 2 10	Holland & Yates Residence, Portola Valley Westin/Sheraton Hotel, Palo Alto	John Hill Robert Glazier Principals
10	15	Cody Anderson Wasney Architects Inc.	455 Lambert Ave., Palo Alto 94306	650-328-1818, www.cawarchitects.com	\$5.5 million \$5.5 million 12/31/10	7 11 2	The Hasso Plattner Institute of Design, Palo Alto Pending Myrtle Street alternative high school campus, East Palo Alto	Montgomery Anderson President
11	NR	HDR Architecture Inc.	150 Mathilda Ave., Suite 300, Sunnyvale, 94086	408-328-5800, www.hdrinc.com	\$5.2 million \$336.9 million 12/31/10	10 6 4	Kaiser Behavioral Health Clinic, Santa Clara Kaiser nurse training simulation lab, San Jose Veteran Affairs building, Palo Alto	Mike Roanhaus Steve Riojas Principals
12	7	Wald, Ruhnke & Dost Architects LLP	2340 Garden Road, Suite 100, Monterey 93940	831-649-4642, www.wrdarch.com	\$5.1 million \$5.1 million 12/31/10	5 1 17	Monterey County Health Department, Salinas Hotel Abrego, Monterey	Henry Ruhnke Principal
13	19	Reel Grobman & Associates	96 N. Second St., San Jose 95113	408-288-7833, www.reelgrobman.com	\$5 million \$5 million 12/31/10	6 3 5	Apple Inc., Cupertino Mentor Graphics, Fremont Good Samaritan Hospital, San Jose	Winfield Roney President
14	16	CAS Architects Inc.	1023 N. Shoreline Blvd., Mountain View 94043	650-967-6600, www.casarch.com	\$4.2 million \$4.2 million 12/31/10	8 12 3	Solyndra Back End Lab, Fremont Stanford Center for Nanoscale Science and Technology, Palo Alto	Ronald Roncon President
15	22	RMW architecture & interiors	40 S. Market St., Fourth Floor, San Jose 95113	408-294-8000, www.rmw.com	\$4 million \$14.9 million 12/31/10	6 7 1	Juniper Networks, Sunnyvale Seagate Technology, San Jose Yahoo! HQ campuses, Sunnyvale and Santa Clara	Russ Nichols President
16	20	Cuschieri Horton Architects PC	950 S. Bascom Ave., Suite 3118, San Jose 95128	408-995-0611, www.charch.com	\$3.8 million \$3.8 million 12/31/10	6 3 3	Santa Clara Valley Medical Center, San Jose El Camino Hospital of Los Gatos, Los Gatos	Anthony Cuschieri Principal
17	23	Dennis Kobza & Associates Inc.	2083 Old Middlefield Way, Suite 100, Mountain View 94043	650-961-6103, www.kobza.com	\$3.5 million \$3.5 million 12/31/10	2 6 1	Pacific Biosciences, Menlo Park Intuitive Surgical, Sunnyvale	Dennis Jerome Kobza Sr. President
17	9	Gordon Prill Inc.	1245 Pear Ave., Mountain View 94043	650-335-1990, www.gordonprill.com	\$3.5 million \$3.5 million 3/31/11	6 8 24	Stanford Linear Accelerator Center, Menlo Park Lockheed Central Plant, Sunnyvale Actel, Mountain View	Joe Foraker ¹ Principal
19	24	AP+I Design Inc.	200 Blossom Lane, Mountain View 94041	650-254-1444, www.apidesign.com	\$3.4 million \$3.4 million 12/31/10	2 21 4	Google Inc., Mountain View LinkedIn Corp., Mountain View Plaxo Inc., Mountain View	Carol Sandman Founding principal
20	18	Artik Art & Architecture	394-A Umbarger Road, San Jose 95111	408-224-9890, www.artikA3.com	\$3.1 million \$3.1 million 12/31/10	4 8 4	San Jose High School Career Technology Engineering Building, San Jose Rocketship Los Suenos Academy, San Jose	Bill Gould President and principal
21	17	Arc Tec Inc.	99 Almaden Blvd., Suite 840, San Jose 95113	408-496-0676, www.arctecinc.com	\$2.9 million \$2.9 million 12/31/10	7 4 9	Adobe Systems Incorporated, San Jose Cortina Systems, Inc., Sunnyvale	Craig Almeleh Principal
22	25	AAI	1036 The Alameda, San Jose 95126	408-297-8899, www.aaidesign.com	\$2.8 million \$2.8 million 12/31/10	4 15 4	Accuray Inc., Sunnyvale NetPolarity, Campbell	Susan Mueller President
23	21	Anderson Brulé Architects Inc.	325 S. First St., Fourth Floor, San Jose 95113	408-298-1885, www.aba-arch.com	\$2.7 million \$2.7 million 12/31/10	10 17 4	Mills-Peninsula Health Services, Burlingame Educational Park Library, San Jose Private residence, Los Altos Hills	Pamela Anderson-Brulé President
24	11	Kornberg Associates	687 Bay Road, Menlo Park 94025	650-321-1295, www.kornberg.com	\$2.5 million \$2.5 million 12/31/10	+	Stanford Nanofabrication Facility, Palo Alto Stanford University Cognitive Neuroscience Institute, Palo Alto	Ken Kornberg President
25	NR	Weston Miles Architects Inc.	17500 Depot St., Suite 120, Morgan Hill 95037	408-779-6686, www.wmarchitects.com	\$2 million \$2 million 12/31/10	2 6 2	Centennial Recreation Center, Morgan Hill Friendly Inn Community Center, Morgan Hill	Lesley Miles President

*Silicon Valley includes: Santa Clara County, Fremont, Newark and Union City in Alameda County, Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County, and San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur. Information for obtaining commemorative plaques, reprints or Web permissions can be obtained from the Business Journal's designated partner company, Scoop ReprintSource at 800.767.3263 or scoopreprintsources.com.

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NOTES: + - Did not disclose.
1 Other local principals are Gopal Aggarwal and Patrick Dolci

Information was obtained from company representatives.
In case of ties, companies are listed alphabetically.

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 125 S. Market St., 1st floor, San Jose, CA 95113; fax: 408.295.5028; or email lreyes@bizjournals.com.

Research by Lemery Reyes
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